

U.S. SMALL BUSINESS ADMINISTRATION

VBOC

VETERANS BUSINESS OUTREACH CENTERS

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*Empowering Veteran Entrepreneurship
from Transition to Small Business Success*



The Veterans Business Outreach Center (VBOC) program is a one-stop shop for transitioning service members, veterans, and military spouses looking to start, purchase, or grow a business.

Top reasons to connect to a VBOC:

- ★ You are thinking about small business ownership as a post-service career
- ★ You could benefit from additional management expertise, mentorship, and access to market opportunities and capital
- ★ You are preparing to apply for a Small Business Administration (SBA) backed loan or a federal contracting certification
- ★ You are developing or improving your business plan

You are eligible for
VBOC small business development
assistance if you are a:



Transitioning or active duty service member



Veteran of any era



National Guard or Reserve member



Military spouse

COUNSELING SERVICES

- Developing a Business Plan
- Generating Financial Projections
- Buying or Selling a Business
- Expanding a Business
- Creating a Marketing Strategy
- Managing Finances and Analyzing Costs
- Identifying Sources of Capital
- Business Growth Strategies
- Procuring Government Contracts
- Earning Business Certifications

If you are an aspiring entrepreneur or small business owner seeking to start, purchase, or grow your business, VBOCs can assist you by providing:

* Transition Assistance Programs

- Boots to Business- the entrepreneurship track of the Department of Defense's Transition Assistance Program offered on military installations worldwide.
- Boots to Business Reboot- an extension of Boots to Business, delivering the same information and benefits to veterans, members of the National Guard and Reserves, and military spouses in a more accessible, flexible format.

* Business Tools and Resource Referrals

- Connection to Mentors
- Referrals to other partners and programs
- Preparation to engage SBA lending institutions
- Access to market research databases
- Application assistance for federal contracting certification program

* Tailored business counseling and mentoring in-person, over the phone or online.

Veterans Business Outreach Centers

- 1 Providence, RI – Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont**
(401) 427-6536 | blafauci@cweonline.org
www.VBOCNewEngland.org
- 2 Watervliet, NY – New Jersey, New York, Puerto Rico, U.S. Virgin Islands**
(518) 326-6328 | aamoroso@arsenalpartnership.com
www.vbocregion2.com
- 3 Norfolk, VA – Virginia, West Virginia**
(757) 683-4793 | csageste@odu.edu
<http://www.odu.edu/vboc>
- 4 Springfield, VA – District of Columbia, Maryland, Delaware, Pennsylvania**
(703) 768-1440 | charles@cbponline.org
www.cbponline.org
- 5 Panama City, FL – Florida**
(850) 769-1551, ext. 3327 | bpeacock@gulfcoast.edu
www.vboc.org
- 6 Fayetteville, NC – North Carolina**
(910) 672-2683
tcbyrant@uncfsu.edu | www.fsuvboc.com
- 7 Nashville, TN – Tennessee, Kentucky**
(615) 425-7171 | reggie.ordonez@pathwaylending.org
www.pathwaylending.org
- 8 Starkville, MS – Alabama, Louisiana, Mississippi**
(662) 325-4990 | rseitz@business.msstate.edu
www.vboc.msstate.edu
- 9 Warner Robins, GA – Georgia, South Carolina**
1-833-44VECTR (83287) | VBOC@gavectr.org
www.gavectr.org/vboc
- 10 Flint, MI – Indiana, Michigan, Ohio**
(810) 767-8387 | matt@vetbizcentral.org
www.vetbizcentral.org
- 11 Milwaukee, WI – Illinois, Minnesota, Wisconsin**
(414) 395-4555 | ana.simpson@wwbic.com
www.wwbic.com
- 12 Edinburg, TX – West, Central & Southern Texas**
(956) 665-8931 | juan.santosflores01@utrgv.edu
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- 13 Arlington, TX – Arkansas, Northern Texas, Oklahoma**
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- 14 Albuquerque, NM – Colorado, New Mexico**
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- 15a St. Louis, MO – Iowa, Kansas, Missouri, Nebraska**
(314) 531-8387 | info@vetbiz.com
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- 15b Kansas City, MO – Iowa, Kansas, Missouri, Nebraska**
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www.vetbiz.com
- 16 Billings, MT – Montana, Utah, Wyoming**
(406) 869-8411 | brian@bigskyeda.org
<http://www.bigskyeconomicdevelopment.org/small-business/vboc/>
- 17 Grand Forks, ND – North Dakota, South Dakota**
(701) 777-3700 | und.sbdc.leadcenter@ndus.edu
<http://business.und.edu/>
- 18 Sacramento, CA – Nevada, Northern California**
(916) 527-8400 | admin@vbocix.org
www.vbocix.org
- 19 Carlsbad, CA – Southern California**
(760) 795-8739 | centerinfo@miracosta.edu
www.socalvboc.org
- 20 Phoenix, AZ – Arizona**
(480) 322-4634 | mevangelesta@turnanewleaf.org
www.aweecenter.org
- 21 Honolulu, HI – American Samoa, Guam, Hawaii**
(808) 988-1236 | vboc@hawaii.edu
www.hilo.hawaii.edu/vboc
- 22 Seattle, WA – Washington, Alaska, Idaho, Oregon**
(206) 324-4330, ext. 136
<https://businessimpactnw.org/vboc/>

VBOC HELPS CONNECT WITH:

Mississippi State: Boots to Business Readiness Program

USDA Rural and Agricultural Businesses for Veterans

Dog Tag Fellowship Program: Five month Bakery/Food training program with Georgetown Univ.
Syracuse University:

EBV: The Entrepreneurship Bootcamp for Veterans with Disabilities

VWISE: Veteran Women Igniting the Spirit of Entrepreneurship

Cornell University: EBV for Hospitality-industry Business and Research Development

St. Joseph's University- VEJ: **Veterans Entrepreneurial Jumpstart Program**

VIP: Veterans Institute for Procurement 3 Day Extensive Training for Procurement

Bunker Labs: Online program to assist Veteran's in using their skills to succeed as business owners.

Oklahoma State: VEP: Veteran Entrepreneurship Program

ETP: Employment Training Panel

VetBiz-VA Certification for VOSB or SDVOSB

FOR MORE INFORMATION CONTACT:

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